Listing of Claims:

- 1. (Currently Amended) A process for <u>assisting trust beneficiaries and trustees in deciding</u> whether to convert an irrevocable trust to a proposed total return unitrust comparing income, principle and expenses of an existing trust and a proposed trust, each trust having assets, the process comprising:
- a. evaluating and classifying each asset in the existing <u>irrevocable</u> trust, and determining the allocation of assets;
 - b. determining the type of the existing trust;
 - be. selecting a period for which the comparison is desired;
 - <u>c d.</u> determining the tax rates of the income beneficiaries;
 - <u>d</u> e. determining or identifying the current trust fees;
 - ef. selecting a constant rate of income and appreciation for each asset class;
- $\underline{f}\underline{e}$. selecting among constant rates, real rates and real rates in fabricated order for purposes of comparison;
 - h. selecting a proposed trust;
 - g i. selecting each asset value, asset class and allocation of assets in the proposed trust;
 - <u>h</u> j. selecting proposed trust fees;
 - ik selecting a payer of the proposed trust's capital gains;
 - j 4. selecting payout rate of the proposed trust;
 - $\underline{\mathbf{k}}$ m. selecting an averaging period for the proposed trust;
 - <u>l</u> n. calculating gains or losses of each asset;
 - $\underline{m} \Theta$. determining the total current year payout as a percent;
- $\underline{n} \, \underline{p}$. applying the payout % to the prior year-end balance to determine what the current year payout should be;
- \underline{o} q. selecting a basis for comparison among possible outcomes of steps (g) and (1), holding other factors constant; and
 - p r. generating a visual comparison.
- 2. (Previously Presented) A process of Claim 1 wherein the irate selected in step (g) is arbitrary.
- 3. (Previously Presented) A process of Claim 1 wherein the rate selected in step (g) is historical.

- 4. (Previously Presented) A process of Claim 1 wherein the rates selected in step (g) are historical, but structured in an arbitrary pattern.
- 5. (Cancelled).
- 6. (Previously Presented) A process of Claim 1 further comprising selecting, on the basis of the visual comparison, between the existing and proposed trusts.
- 7. (Previously Presented) A process of Claim 6 wherein the proposed trust is selected and the process further comprises converting to the proposed trust.